

## Malaysia

May 29, 2025 - 7:52 PM

### ADD (no change)

Consensus ratings\*: Buy 2 Hold 0 Sell 0

|                         |            |
|-------------------------|------------|
| Current price:          | RM0.60     |
| Target price:           | RM1.10     |
| Previous target:        | RM1.10     |
| Up/downside:            | 83.5%      |
| CGSI / Consensus:       | 0.1%       |
| Reuters:                | MUHI.KL    |
| Bloomberg:              | MUHI MK    |
| Market cap:             | US\$103.6m |
|                         | RM437.6m   |
| Average daily turnover: | US\$0.12m  |
|                         | RM0.53m    |
| Current shares o/s      | 727.0m     |
| Free float:             | 73.3%      |

\*Source: Bloomberg

### Key financial forecasts

|                  | Dec-25F | Dec-26F | Dec-27F |
|------------------|---------|---------|---------|
| Net Profit (RMm) | 66.55   | 68.64   | 74.10   |
| Core EPS (RM)    | 0.09    | 0.09    | 0.10    |
| Core EPS Growth  | (13.8%) | 3.1%    | 8.0%    |
| FD Core P/E (x)  | 6.55    | 6.35    | 5.89    |
| Recurring ROE    | 4.85%   | 4.84%   | 5.04%   |
| P/BV (x)         | 0.31    | 0.30    | 0.29    |
| DPS (RM)         | 0.027   | 0.028   | 0.031   |
| Dividend Yield   | 4.58%   | 4.72%   | 5.10%   |



Source: Bloomberg

| Price performance | 1M  | 3M    | 12M   |
|-------------------|-----|-------|-------|
| Absolute (%)      | 1.7 | -10.5 | -39.4 |
| Relative (%)      | 1.5 | -7.0  | -34.0 |

| Major shareholders               | % held |
|----------------------------------|--------|
| Mac Ngan Boon                    | 21.0   |
| FIL Ltd & Pandanus Partners L.P. | 5.7    |

### Analyst(s)

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# Muhibbah Engineering

## Phnom Penh airport overhang removed

- 1Q25 results met expectations, but we expect a weaker 2H25F.
- Muhibbah received compensation for Phnom Penh International Airport and signed MSA to operate new Techo International Airport for 15 years.
- Reiterate Add and SOP-based TP of RM1.10.

### 1Q25 results met expectations; expect weaker 2H25F

- Muhibbah Engineering delivered a 1Q25 core net profit of RM20m (+238% yoy), which was within expectations, at 30% of our and Bloomberg consensus' full-year net profit forecasts. We expect 2H25F to be weaker, given that its Phnom Penh International Airport (PPIA) concession would likely be handed over to the government in Sep 2025F.
- The key positive in 1Q25 was strong associate profit of RM22m (+68% yoy), largely from its Cambodia airport concessions (PPIA and Sihanoukville). This was driven by higher passenger arrivals in 1Q25 for its PPIA and Sihanoukville airport concessions, collectively up 22% yoy to 1.4m. In 1Q25, passengers from China made up 29% of total passenger arrivals in Cambodia (vs. 24% in FY24 and 61% in FY19).
- 1Q25 pretax profit for its crane business eased slightly by 2% to RM19m, driven by its orderbook, which stood at RM650m as at May 25. Its construction division posted a 1Q25 profit before tax of RM6m (vs. RM9m in 1Q24). The division's orderbook stood at RM492m as of May 25.

### Key overhang on Phnom Penh airport concession removed

- Muhibbah's 2024 annual report released at end-Apr 2025 said that the PPIA concession, a 20% associate of the group, has signed a settlement agreement with the Royal Government of Cambodia on 25 Mar 2025 for compensation for early termination of its PPIA investment. The settlement amounting to US\$104m is higher than the US\$63m settlement it received for Siam Reap International Airport.
- Muhibbah's Cambodian airport concession company also signed a management service agreement (MSA) with Cambodia Airport Investment Co. Ltd. to manage and operate the new Techo International Airport for a duration of 15 years.
- Until the MSA is effective, Muhibbah will continue to receive the usual associate earnings from its initial concession. We expect these payments to cease in early-Sep 2025F when the new Techno International Airport commences operations on 9 Sep 2025, as reported by Khmer Times, a local newspaper, in May 2025. No MSA terms have yet been disclosed.
- Muhibbah had also announced on 27 Mar 2025 that it has over a period of time acquired a 31% stake in Master-Pack Group (MPG, NR, CP: RM3.10) for RM62m (RM3.68/share) or 11x FY24F P/E (6x ex-cash). While we do not see any ready synergies with Muhibbah's existing business, we believe Muhibbah is being proactive in trying to stem the potential earnings loss from its PPIA concession.
- On 9 May 2025, Muhibbah announced that it had received a notice of arbitration from Trans Fame Offshore (Unlisted) for RM43.4m, in relation to a sub-contract project for hook-up and commissioning works and marine vessels for the Yetagun Acid Gas Removal unit project that was mutually terminated effective Jul 2020. Muhibbah said it will be contesting the claim and will file a counter claim. It believes it is still premature to ascertain if it needs to make a provision

### Reiterate Add and TP of RM1.10

- Valuations are compelling at FY25F P/E of 7x (vs. the sector's 16x), Muhibbah is an attractive proxy for the recovery in tourist arrivals via its Cambodian airport concessions and more Petronas job flows, in our view. We reiterate Add and our SOP-based TP of RM1.10. Key downside risks are non-continuity in earnings delivery and higher raw material costs. Re-rating catalysts include better earnings delivery and stronger tourist arrivals in Cambodia.

**Figure 1: Sector comparison (Share prices as at 29 May 2025)**

| Company                       | Bloomberg TickerS | Rec. (lcl curr) | Price (lcl curr) | TP (US\$ m) | Mkt Cap (US\$ m) | Core P/E (x) |       | PEG (x) | P/BV (x) |       | Recurring ROE (%) |       | Dividend Yield (%) |       |
|-------------------------------|-------------------|-----------------|------------------|-------------|------------------|--------------|-------|---------|----------|-------|-------------------|-------|--------------------|-------|
|                               |                   |                 |                  |             |                  | CY25F        | CY26F |         | CY25F    | CY26F | CY25F             | CY26F | CY25F              | CY26F |
| Gamuda                        | GAM MK            | Add             | 4.65             | 6.00        | 6,348            | 20.1         | 15.8  | 0.65    | 2.07     | 1.87  | 10.6%             | 12.4% | 2.2%               | 2.2%  |
| IJM Corp Bhd                  | IJM MK            | Add             | 2.43             | 3.61        | 2,016            | 15.9         | 12.4  | 0.36    | 0.81     | 0.77  | 5.0%              | 6.3%  | 2.4%               | 2.4%  |
| Sunway Construction Group Bhd | SCGB MK           | Add             | 5.83             | 5.70        | 1,786            | 24.5         | 23.4  | 0.70    | 7.31     | 6.32  | 32.1%             | 29.0% | 2.0%               | 2.1%  |
| Muhibbah Engineering          | MUHI MK           | Add             | 0.60             | 1.10        | 104              | 6.6          | 6.4   | -1.42   | 0.31     | 0.30  | 4.9%              | 4.8%  | 4.6%               | 4.7%  |
| HSS Engineers                 | HSS MK            | Add             | 0.61             | 1.50        | 73               | 6.1          | 4.9   | 0.09    | 1.00     | 0.87  | 17.4%             | 19.2% | 5.4%               | 6.8%  |
| YTL Corporation               | YTL MK            | Add             | 1.82             | 2.60        | 4,789            | 10.0         | 9.9   | 4.04    | 1.17     | 1.19  | 11.4%             | 12.0% | 2.7%               | 2.7%  |
| Malayan Cement Bhd            | LMC MK            | Add             | 5.09             | 7.10        | 1,625            | 10.4         | 10.2  | 0.94    | 0.97     | 0.91  | 9.4%              | 9.2%  | 2.4%               | 2.8%  |
| Sunway Bhd                    | SWB MK            | Add             | 4.74             | 5.80        | 6,985            | 25.3         | 24.3  | 5.76    | 1.86     | 1.77  | 7.5%              | 7.5%  | 1.8%               | 2.0%  |
| Econpile Holdings Bhd         | ECON MK           | Add             | 0.29             | 0.46        | 97               | 33.4         | 12.2  | na      | 1.17     | 1.15  | 3.4%              | 9.5%  | 4.3%               | 6.0%  |
| Kumpulan Kitacon Bhd          | KITACON MK        | Add             | 0.75             | 1.38        | 88               | 7.0          | 5.5   | 0.36    | 1.02     | 0.91  | 15.0%             | 17.4% | 3.5%               | 4.5%  |
| Construction sector           |                   |                 |                  |             |                  | 15.9         | 12.5  | 1.28    | 1.77     | 1.61  | 11.7%             | 12.7% | 3.1%               | 3.6%  |

SHARE PRICES AS AT 29 MAY 2025

SOURCES: CGSI RESEARCH ESTIMATES, BLOOMBERG ESTIMATES, COMPANY REPORTS

**Figure 2: 1Q25 results comparison, yoy and qoq**

|                             | 1QFY25<br>RMm | 1QFY24<br>RMm | % change | 4QFY24<br>RMm | % change |
|-----------------------------|---------------|---------------|----------|---------------|----------|
| Revenue                     | 320.0         | 327.0         | -2%      | 561.8         | -43%     |
| Operating expense           | -308.0        | -306.5        | 0%       | -529.0        | -42%     |
| EBIT                        | 11.9          | 20.5          | -42%     | 32.8          | -64%     |
| Interest income             | 3.1           | 2.0           | 57%      | 6.5           | -52%     |
| Finance cost                | -5.0          | -5.0          | 1%       | -6.7          | -25%     |
| Share of associate results  | 22.6          | 13.4          | 68%      | 57.5          | -61%     |
| Profit before taxation      | 32.7          | 30.9          | 6%       | 90.1          | -64%     |
| Taxation                    | -4.5          | -7.3          | -39%     | -16.4         | -73%     |
| Net income                  | 28.2          | 23.6          | 19%      | 73.8          | -62%     |
| Minority interest           | -12.0         | -9.4          | 27%      | -32.8         | -63%     |
| Attributed to shareholders  | 16.2          | 14.2          | 14%      | 41.0          | -61%     |
| Exceptional items           | -3.8          | 8.3           | -146%    | -5.9          | -35%     |
| Core net profit             | 20.0          | 5.9           | 238%     | 46.9          | -57%     |
| <b>Quarterly segmentals</b> |               |               |          |               |          |
|                             | 1QFY25        | 1QFY24        | % change | 4QFY24        | % change |
| Construction                | 5.5           | 8.7           | -37%     | 81.4          | -93%     |
| Cranes                      | 18.6          | 19.0          | -2%      | 52.3          | -64%     |
| Concessions                 | 22.1          | 12.0          | 84%      | 53.7          | -59%     |
| Eliminations                | -13.6         | -8.8          | 55%      | -97.2         | -86%     |
| Profit before taxation      | 32.7          | 30.9          | 6%       | 90.1          | -64%     |

SOURCES: CGSI RESEARCH, COMPANY REPORTS

## BY THE NUMBERS

### Profit & Loss

| (RMm)                                     | Dec-24A      | Dec-25F      | Dec-26F      | Dec-27F      |
|-------------------------------------------|--------------|--------------|--------------|--------------|
| <b>Total Net Revenues</b>                 | <b>1,944</b> | <b>1,307</b> | <b>1,320</b> | <b>1,405</b> |
| <b>Gross Profit</b>                       | <b>62</b>    | <b>203</b>   | <b>211</b>   | <b>239</b>   |
| <b>Operating EBITDA</b>                   | <b>67</b>    | <b>107</b>   | <b>110</b>   | <b>129</b>   |
| Depreciation And Amortisation             | 0            | (78)         | (79)         | (80)         |
| <b>Operating EBIT</b>                     | <b>67</b>    | <b>28</b>    | <b>30</b>    | <b>49</b>    |
| Financial Income/(Expense)                | (5)          | (5)          | (6)          | (7)          |
| Pretax Income/(Loss) from Assoc.          | 119          | 113          | 116          | 120          |
| Non-Operating Income/(Expense)            | 0            | 0            | 0            | 0            |
| <b>Profit Before Tax (pre-EI)</b>         | <b>181</b>   | <b>136</b>   | <b>140</b>   | <b>161</b>   |
| Exceptional Items                         | (5)          | 0            | 0            | 0            |
| <b>Pre-tax Profit</b>                     | <b>175</b>   | <b>136</b>   | <b>140</b>   | <b>161</b>   |
| Taxation                                  | (39)         | (8)          | (8)          | (15)         |
| Exceptional Income - post-tax             |              |              |              |              |
| <b>Profit After Tax</b>                   | <b>136</b>   | <b>128</b>   | <b>132</b>   | <b>147</b>   |
| Minority Interests                        | (63)         | (61)         | (63)         | (73)         |
| Preferred Dividends                       |              |              |              |              |
| FX Gain/(Loss) - post tax                 |              |              |              |              |
| Other Adjustments - post-tax              |              |              |              |              |
| Preference Dividends (Australia)          |              |              |              |              |
| <b>Net Profit</b>                         | <b>73</b>    | <b>67</b>    | <b>69</b>    | <b>74</b>    |
| Recurring Net Profit                      | 77           | 67           | 69           | 74           |
| <b>Fully Diluted Recurring Net Profit</b> | <b>77</b>    | <b>67</b>    | <b>69</b>    | <b>74</b>    |
| Normalised Net Profit                     | 142          | 128          | 132          | 147          |
| <b>Fully Diluted Normalised Profit</b>    | <b>78</b>    | <b>67</b>    | <b>69</b>    | <b>74</b>    |

### Balance Sheet

| (RMm)                                | Dec-24A      | Dec-25F      | Dec-26F      | Dec-27F      |
|--------------------------------------|--------------|--------------|--------------|--------------|
| Total Cash And Equivalents           | 570          | 558          | 623          | 677          |
| Total Debtors                        | 709          | 716          | 724          | 770          |
| Inventories                          | 254          | 363          | 365          | 383          |
| Total Other Current Assets           | 9            | 9            | 9            | 9            |
| <b>Total Current Assets</b>          | <b>1,543</b> | <b>1,647</b> | <b>1,720</b> | <b>1,840</b> |
| Fixed Assets                         | 1,075        | 1,029        | 981          | 932          |
| Total Investments                    | 827          | 938          | 1,053        | 1,171        |
| Intangible Assets                    | 0            | 0            | 0            | 0            |
| Total Other Non-Current Assets       | 162          | 162          | 162          | 162          |
| <b>Total Non-current Assets</b>      | <b>2,065</b> | <b>2,129</b> | <b>2,196</b> | <b>2,265</b> |
| Short-term Debt                      | 249          | 274          | 299          | 324          |
| Current Portion of Long-Term Debt    |              |              |              |              |
| Total Creditors                      | 688          | 726          | 729          | 767          |
| Other Current Liabilities            | 401          | 401          | 401          | 401          |
| <b>Total Current Liabilities</b>     | <b>1,338</b> | <b>1,401</b> | <b>1,429</b> | <b>1,492</b> |
| Total Long-term Debt                 | 176          | 176          | 176          | 176          |
| Hybrid Debt - Debt Component         |              |              |              |              |
| Total Other Non-Current Liabilities  | 181          | 181          | 181          | 181          |
| <b>Total Non-current Liabilities</b> | <b>357</b>   | <b>357</b>   | <b>357</b>   | <b>357</b>   |
| Total Provisions                     | 0            | 0            | 0            | 0            |
| <b>Total Liabilities</b>             | <b>1,695</b> | <b>1,758</b> | <b>1,786</b> | <b>1,848</b> |
| <b>Shareholders' Equity</b>          | <b>1,349</b> | <b>1,393</b> | <b>1,442</b> | <b>1,496</b> |
| Minority Interests                   | 564          | 625          | 688          | 761          |
| <b>Total Equity</b>                  | <b>1,913</b> | <b>2,019</b> | <b>2,130</b> | <b>2,256</b> |

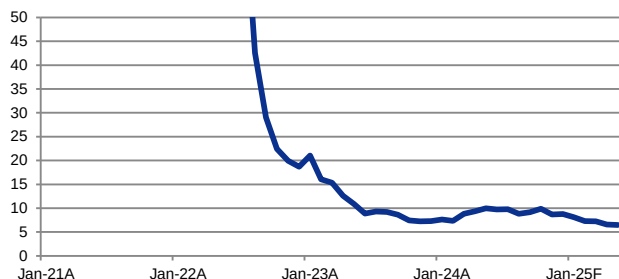
### Cash Flow

| (RMm)                            | Dec-24A       | Dec-25F       | Dec-26F       | Dec-27F       |
|----------------------------------|---------------|---------------|---------------|---------------|
| EBITDA                           | 67.1          | 106.6         | 109.6         | 129.2         |
| Cash Flow from Invt. & Assoc.    | (118.6)       | (112.7)       | (116.1)       | (119.6)       |
| Change In Working Capital        | 15.5          | (78.2)        | (5.8)         | (27.6)        |
| (Incr)/Decr in Total Provisions  | 90.5          | 24.0          | 25.4          | 40.1          |
| Other Non-Cash (Income)/Expense  | 89.9          | 88.7          | 90.7          | 92.8          |
| Other Operating Cashflow         | 52.6          | 0.0           | 0.0           | 0.0           |
| Net Interest (Paid)/Received     | (5.2)         | (5.4)         | (6.2)         | (7.0)         |
| Tax Paid                         | (38.8)        | (8.0)         | (8.4)         | (14.6)        |
| <b>Cashflow From Operations</b>  | <b>153.0</b>  | <b>15.0</b>   | <b>89.2</b>   | <b>93.3</b>   |
| Capex                            | (34.8)        | (30.0)        | (30.0)        | (30.0)        |
| Disposals Of FAs/subsidiaries    |               |               |               |               |
| Acq. Of Subsidiaries/investments | 0.0           | 0.0           | 0.0           | 0.0           |
| Other Investing Cashflow         | 89.7          | 0.0           | 0.0           | 0.0           |
| <b>Cash Flow From Investing</b>  | <b>54.9</b>   | <b>(30.0)</b> | <b>(30.0)</b> | <b>(30.0)</b> |
| Debt Raised/(repaid)             | 19.1          | 25.0          | 25.0          | 25.0          |
| Proceeds From Issue Of Shares    | 1.6           | 0.0           | 0.0           | 0.0           |
| Shares Repurchased               |               |               |               |               |
| Dividends Paid                   | (7.6)         | (22.0)        | (20.0)        | (20.6)        |
| Preferred Dividends              |               |               |               |               |
| Other Financing Cashflow         | (44.7)        | 0.0           | 0.0           | 0.0           |
| <b>Cash Flow From Financing</b>  | <b>(31.7)</b> | <b>3.0</b>    | <b>5.0</b>    | <b>4.4</b>    |
| Total Cash Generated             | 176.3         | (12.0)        | 64.2          | 67.7          |
| <b>Free Cashflow To Equity</b>   | <b>227.0</b>  | <b>10.0</b>   | <b>84.2</b>   | <b>88.3</b>   |
| <b>Free Cashflow To Firm</b>     | <b>231.2</b>  | <b>9.0</b>    | <b>84.6</b>   | <b>90.1</b>   |

### Key Ratios

|                           | Dec-24A | Dec-25F | Dec-26F | Dec-27F |
|---------------------------|---------|---------|---------|---------|
| Revenue Growth            | 54.9%   | (32.8%) | 1.0%    | 6.4%    |
| Operating EBITDA Growth   | (53.9%) | 58.8%   | 2.8%    | 17.8%   |
| Operating EBITDA Margin   | 3.5%    | 8.2%    | 8.3%    | 9.2%    |
| Net Cash Per Share (RM)   | 0.20    | 0.15    | 0.20    | 0.24    |
| BVPS (RM)                 | 1.86    | 1.92    | 1.98    | 2.06    |
| Gross Interest Cover      | 2.89    | 1.18    | 1.19    | 1.82    |
| Effective Tax Rate        | 22.1%   | 5.9%    | 6.0%    | 9.0%    |
| Net Dividend Payout Ratio | 28.0%   | 30.0%   | 30.0%   | 30.0%   |
| Accounts Receivables Days | 127.8   | 199.0   | 199.0   | 194.0   |
| Inventory Days            | 57.1    | 102.0   | 119.7   | 117.1   |
| Accounts Payables Days    | 134.2   | 233.7   | 239.5   | 234.1   |
| ROIC (%)                  | 5.46%   | 2.52%   | 2.62%   | 4.39%   |
| ROCE (%)                  | 3.70%   | 1.95%   | 1.95%   | 2.55%   |
| Return On Average Assets  | 4.16%   | 3.60%   | 3.59%   | 3.83%   |

### 12-mth Fwd FD P/E (x) - Muhibbah Engineering



### Key Drivers

|                             | Dec-24A | Dec-25F | Dec-26F | Dec-27F |
|-----------------------------|---------|---------|---------|---------|
| New orders for construction | -       | 300.0   | 400.0   | 700.0   |
| New orders for cranes       | 400.0   | 400.0   | 450.0   | 650.0   |

SOURCES: CGSI RESEARCH ESTIMATES, COMPANY REPORTS

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|                     |           |           |         |          |                  |
|---------------------|-----------|-----------|---------|----------|------------------|
| <b>Score Range:</b> | 90 - 100  | 80 – 89   | 70 - 79 | Below 70 | No Survey Result |
| <b>Description:</b> | Excellent | Very Good | Good    | N/A      | N/A              |

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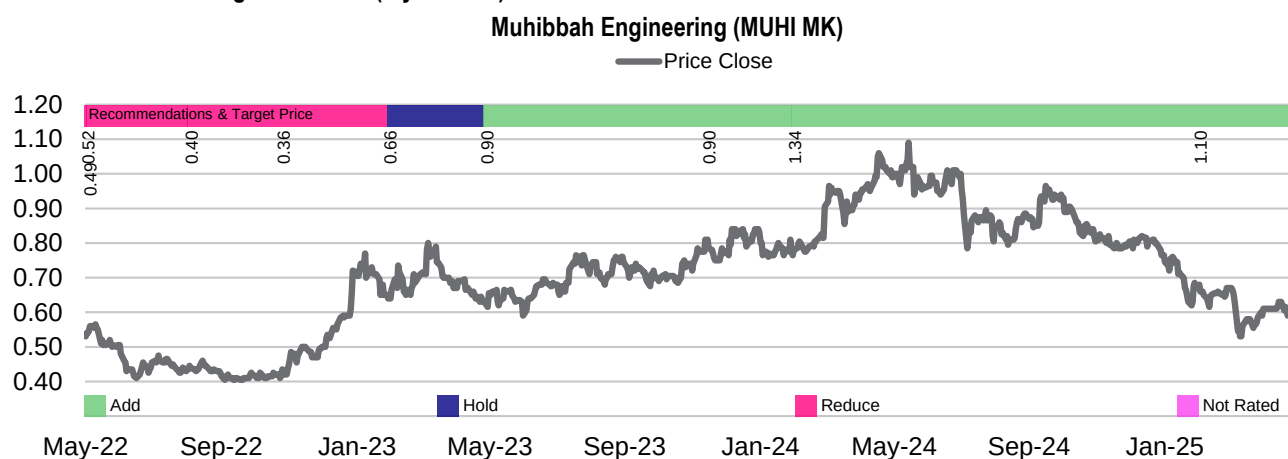
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| Distribution of stock ratings and investment banking clients for quarter ended on 31 March 2025 |                         |                                |
|-------------------------------------------------------------------------------------------------|-------------------------|--------------------------------|
| 551 companies under coverage for quarter ended on 31 March 2025                                 |                         |                                |
|                                                                                                 | Rating Distribution (%) | Investment Banking clients (%) |
| Add                                                                                             | 71.0%                   | 1.3%                           |
| Hold                                                                                            | 20.9%                   | 0.7%                           |
| Reduce                                                                                          | 8.2%                    | 0.4%                           |

#### Spitzer Chart for stock being researched (2-year data)



#### Recommendation Framework

##### Stock Ratings

Definition:

- Add** The stock's total return is expected to exceed 10% over the next 12 months.
- Hold** The stock's total return is expected to be between 0% and positive 10% over the next 12 months.
- Reduce** The stock's total return is expected to fall below 0% or more over the next 12 months.

The total expected return of a stock is defined as the sum of the: (i) percentage difference between the target price and the current price and (ii) the forward net dividend yields of the stock. Stock price targets have an investment horizon of 12 months.

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